



HILTBRUNNER ADVISORY · SWITZERLAND · UNITED ARAB EMIRATES

Swiss ground. *Gulf capital.*

We advise companies and projects seeking capital in the Gulf, buyers and sellers on M&A transactions, and private clients and families settling in the UAE or establishing themselves in Switzerland. Swiss by origin, with a presence in Basel and Dubai.

THE CHALLENGE

Both sides want the deal. *Neither wants to sign under the other's law.*

An investor from Abu Dhabi taking a stake in a Swiss company signs under European law. A Swiss owner entering the UAE faces the same problem in reverse. The answer is often a structure that belongs to neither side, and more often than not it sits in Switzerland. What matters is where the contract is signed and which court has the final say.

APPROACH

- I A partner at your side**
Every mandate is led personally by the partner who takes it on.
- II Selective by design**
A handful of mandates, exclusive and fully committed.
- III Two markets**
Switzerland and Europe, and the UAE. Long-standing relationships in both.
- IV A trusted network**
Lawyers, fiduciaries, tax advisers and banks, including larger cross-border teams.
- V Discretion**
No client lists, no logos, no press releases.
- VI Through to signing**
A mandate ends at closing. If something won't work, we'll tell you early.

FIRM

Hiltbrunner Advisory
Owner Dominique Hiltbrunner

BUSINESS ADDRESS

Basel
Switzerland

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MANDATES
Capital from the Gulf

For businesses, projects and younger companies with a sound concept: a robust valuation and business plan, the right investor profile, documents and structure up to the standard Emirati investors expect, and introductions to the right licensed capital-raising firms in Dubai.

M&A and succession

Buying or selling a business or a stake between Switzerland, Europe and the Gulf: valuation, due diligence, structure and negotiation through to completion. Including succession, MBOs and MBIs.

Private clients

For private clients and families in both directions: the right lawyers, banks, fiduciaries and property, plus structuring and support on the ground.

Access to Switzerland and Europe

For Gulf investors and family offices: family businesses that are not openly for sale, Swiss private banks and wealth managers, hotels and prime real estate.

SECTORS

Energy and infrastructure · Healthcare · Fintech and technology · Real estate and hotels · Industry · Sport and motorsport

CONTACT

One line is enough. *What are you working on?*
hiltbrunner@advisory-uae.ch



Scan to save our
contact card

We advise and make the right introductions. Capital raising itself is carried out by licensed partners.

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